

Struggling to help your clients with Medicare?

Now you don't have to...

INTRODUCING

Unbiased Medicare Software & Consultation Services

Medicare mistakes are costly. In fact, even the seemingly smallest of Medicare missteps can cost your clients thousands – *even tens of thousands* – of dollars each year for the rest of their lives!

Don't trust just anyone help your clients make crucial Medicare decisions. Through **65 Incorporated** and the **i65 Medicare Software**, you can give your clients the peace-of-mind that they're making the right Medicare decisions for their unique needs.

FEATURED IN:



	65 Incorporated and i65	Medicare.gov	Insurance Agents
Individualized Medicare guidance	✓	✓	?
Led by nationally-recognized Medicare experts	✓	✓	X
Personalized Medicare reports with step-by-step enrollment instructions	✓	X	X
Helping clients identify & avoid costly Medicare mistakes	✓	X	?
Unbiased Medicare coverage recommendations	✓	X	X
Easy-to-understand assistance	✓	X	?

? varies substantially by agent

Learn More About i65 and 65 Incorporated Today!

Call (262) 223-3433 or Visit www.65incorporated.com.



www.65incorporated.com | P: (262) 244-5999



www.i65.com | P: (262) 223-3001

i65 software or 65 Incorporated Consultations:

Which type of
guidance is
best for
your client?



65 Incorporated Consultations

With this personalized approach, your client consults directly with a Medicare expert via phone, web, or in-person*.

**Available in SE Wisconsin*



i65 and 65 Incorporated

You guide your client through the i65 software, then let the 65 Incorporated experts select specific Medicare plans for your client's unique needs.



i65 Medicare Software

You guide your clients through the i65 software in a consultation setting or allow them to go through i65 on their own.

IDEAL FOR:

» Clients who've made Medicare mistakes or have complex situations
» Advisors who do not wish to touch Medicare but want to provide a premier solution to their clients

» Advisors who want to be "the face" of the Medicare solution, but do not want to be involved with the selection of specific Medicare plans.

» Advisors who want to be the source of unbiased, expert Medicare guidance — without having to become an expert themselves.

HOW IT WORKS:

» 60-minute (individual) or 90-minute (couple) consultation with an expert
» Advisors can choose to contact 65 Incorporated on behalf of the clients or have clients contact the company directly.

» Advisors guide clients through i65 or allow the clients to self-service.
» 65 Incorporated then does a 15-minute consultation providing your clients with specific plan recommendations.

» Advisors guide clients through i65 or allow the clients to self-service.
» Advisors use the resources available in i65 to empower clients to choose specific plans or find an independent insurance agent.

GENERAL NEEDS:

Medicare Enrollment Timing	✓	✓	✓
Comparison of Medicare vs. Other Coverages	✓	✓	✓
Type of Medicare Coverage Recommendation	✓	✓	✓
Specific Medicare Plan Recommendations	✓	✓ <i>The focus of your 15-minute consultation with 65 Incorporated is choosing specific Medicare plans.</i>	— <i>i65 provides resources to use the Medicare.gov Plan Finder tool or find a qualified, independent agent.</i>
Personalized Medicare Report	✓	✓	✓

SPECIFIC NEEDS:

COBRA	✓	✗	✗
Ex-patriot, Re-patriot Needs	✓	✗	✗
IRMAA Guidance <i>(Higher Medicare premiums for higher income beneficiaries)</i>	✓	— <i>Access the i65 IRMAA calculator and important information</i>	— <i>Access the i65 IRMAA calculator and important information</i>
Problems with Medicare	✓	✗	✗
PRICE:	\$499 [†] per individual \$849 [†] per couple	i65 use + \$249 [†] consultation	\$30-\$65 [†] per use*

[†] 2019/2020 pricing *Depending on pricing level of i65



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